



L-R: Trevor Jones, Kobey Ratliff, Roddy Bieber, Brian Brown, Chuck Roy

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— John Whaling, The Protectowire Co.

A triple win

APi Systems Group earns awards for exceptional service

APi Systems Group is proud to announce the company earned three awards for its superior performance in 2008. The company was named one of the Protectowire Co.’s “Top Ten” distributors for 2008, received the Diversi-FIRE Award by FENWAL Protection Systems, the Outstanding Performance Award from Gamewell-FCI.

Protectowire’s “Top Ten” Distributors Award is presented annually to recognize companies with the highest distribution volume.

“We extend not only our congratulations but also our sincere thanks to you and your staff for your outstanding efforts in the sales and marketing of Protectowire Linear Heat Detection Systems,” said Protectowire Executive Vice President and Director of Sales John Whaling.

According to its website, the Protectowire Co. is the originator and leader in the manufacture of Linear Heat Detectors and Special Hazard Linear Heat Detection. Its solutions include complete alarm systems for a vast array of industrial and commercial applications, its website said. APi Systems Group has been a distributor of Protectowire for 20 years.

“We would like to take this opportunity to wish you even greater success in all of your endeavors as we look forward to our continuing and mutually successful business relationship,” Whaling said.

This is the second year APi Systems Group earned

the Diversi-FIRE award for “Most Diverse FENWAL Distributor”.

“We’ve been a distributor of FENWAL for 40 years,” said Nancy Price, APi Systems Group administrative assistant.

FENWAL Protection Systems, located in Ashland, Mass., is the world’s leading authority on explosion protection and part of the UTC Fire & Security family, its website said. APi Systems Group distributes a range of FENWAL products including detection and control, FM-200, high pressure CO₂, air sampling detection, Novec 1230 and explosion detection.

In recognition for being a top distributor, APi Systems Group also received the 2008 Outstanding Performance Award from Gamewell-FCI, a design and manufacturing leader in the fire systems industry. APi Systems Group is a Platinum Level Distributor for Gamewell-FCI’s cutting edge technology.

During the past six months, APi Systems Group expanded operations with new locations in Houston and San Antonio, Texas and Little Rock, Ark.

“With the addition of these offices, we are looking forward to partnering with our vendors to create even bigger and better distribution opportunities in 2009,” Price said.

